

HOTEL
EXCELSIOR
— ★ ★ ★ ★ —
Arosa



WINTER 2011-12

ABOVE IT ALL





EAR EXCELSIOR GUESTS AND FRIENDS,

Over everything, above the clouds and away from the day-to-day routine: that is Arosa during winter. Each year we are enchanted once again by the majestic mountain scenery in glittering white with radiant sunlight. We also look forward to sharing this experience with you, dear guests.

Arosa is guaranteed to have snow and be spoilt with sunshine! This means that you can plan your winter holiday without any worry: skiing on the perfectly prepared slopes, freeriding on fresh hillsides, cross-country skiing with athletic ambition or as a pleasant leisure activity, snow hiking on marked paths in pristine landscapes and much more.

Should you choose to take a day off, then you can also enjoy the snow-covered mountains from the comfort of your hotel room or take time to relax and rejuvenate in our wellness area. To round off a physically challenging day, our creative kitchen brigade will delight you with delectable menus and a variety of dishes. Unwind during the evening with relaxing piano music.

We all wish you a winter holiday par excellence and will be happy to welcome you here beginning 8 December 2011.

The entire EXCELSIOR team

Winter season from 8 December 2011 through 9 April 2012

20th Arosa Humour Festival

Celebrating 20 years of the Humour Festival! This exciting combination of fun and entertainment housed in the festival tent – a one-of-a-kind location in the midst of the Arosa winter landscape – is a special attraction.

- 1 night in a double or single room
- Breakfast buffet with regional products
- 1 ticket of your choice to the Humour Festival, including mountain- and valley ride to the tent
- **Excelsior inclusive** Winter 2011/12 (see page 14)

8 - 20 December 2011

Price per person	CHF
Economy East/West	160
Comfort South	180
Deluxe South	200
upcharge HB	45



You can find the jubilee programme at www.hotel-excelsior.ch or request one from us.

December Ski Week

Ski fever is upon us: head out into the wonderful powder snow to wedel, carve or snowboard! Enjoy the first runs with gorgeous winter sunshine through the impressive mountain panorama of Arosa whilst experiencing nature pure.

- 5 or 7 nights in a double or single room
- Breakfast buffet with regional products
- 5-course dinner with a menu of your choice
- **Excelsior inclusive** Winter 2011/12 (see page 14)

8 - 25 December 2011

Price per person	5 nights no ski pass	5 nights with 4-day ski pass	7 nights no ski pass	7 nights with 6-day ski pass
	CHF	CHF	CHF	CHF
Economy East/West	765	939	1015	1240
Comfort South	875	1050	1162	1387
Deluxe South	945	1120	1253	1484
Discount on hiking pass		-76		-110

Children

in parents' room

Born 2007 or later	free	free	free	
2000 – 2006	450	523	630	725
1996 – 1999	525	720	800	989
in own room	612	751	812	992

Euro: CHF conversion according to daily exchange rate, minimum 1.20 CHF / euro.

Holiday package 7 night minimum stay

New Year's Eve and the New Year are a special highlight! The most beautiful winter days are embellished for you with culinary delights and musical surprises. Bring in your unforgettable holidays at EXCELSIOR.

- 7 nights in a double or single room
- Breakfast buffet with regional products
- 5-course dinner with a menu of your choice
- New Year's Eve programme & dinner
- **Excelsior inclusive** Winter 2011/12 (see page 14)

26 December 2011 through 6 January 2012

Price per person	7 nights no ski pass	7 nights with 6-day ski pass
	CHF	CHF
Economy East/West	1785	2069
Comfort South	1960	2244
Deluxe South	1995	2279
Discount on hiking pass		-167

Children

in parents' room

Born 2007 or later	free	free
2000 – 2006	910	1005
1996 – 1999	1020	1202
in own room	1428	1655

Euro: CHF conversion according to daily exchange rate, minimum 1.20 CHF / euro.



Winter Magic

Glittering snow, radiant sunshine and clean, fresh air. We promise you fabulous ski slopes and immaculately prepared hiking trails, cross-country ski runs and snowshoe trails set with a backdrop of impressive mountains.

- 5 or 7 nights in a double or single room
- Breakfast buffet with regional products
- 5-course dinner with a menu of your choice
- **Excelsior inclusive** Winter 2011/12 (see page 14)

7 January through 10 February 2012 and 3 March through 17 March 2012

Price per person	5 nights no ski pass	5 nights with 4-day ski pass	7 nights no ski pass	7 nights with 6-day ski pass
	CHF	CHF	CHF	CHF
Economy East/West	900	1118	1190	1474
Comfort South	1012	1230	1337	1621
Deluxe South	1080	1298	1428	1712
Discount on hiking pass		-120		-167

Children in parents' room

Born 2007 or later	free	free	free	
2000 – 2006	450	523	630	725
1996 – 1999	525	720	800	989
in own room	612	751	812	992

Holidays with Powder Snow

Get away from the everyday routine and enjoy "la dolce vita"! These rejuvenating holidays are made to give you time for sport and relaxation. We'll spoil you with fine culinary creations.

- 7 nights in a double or single room
- Breakfast buffet with regional products
- 5-course dinner with a menu of your choice
- **Excelsior inclusive** Winter 2011/12 (see page 14)

11 February through 2 March 2012

Price per person	7 nights no ski pass	7 nights with 6-day ski pass
	CHF	CHF
Economy East/West	1351	1635
Comfort South	1512	1796
Deluxe South	1638	1922
Discount on hiking pass		-167

Children in parents' room

Born 2007 or later	free	free
2000 – 2006	630	725
1996 – 1999	800	989
in own room	1080	1300

Euro: CHF conversion according to daily exchange rate, minimum 1.20 CHF / euro.

Spring Skiing

March and April are for spring skiing here! The days get longer and offer even more slopes and cross country ski runs as well as walks in the wonderfully warming spring sunshine with time for sunbathing or a quick stop in the huts.

- 5 or 7 nights in a double or single room
- Breakfast buffet with regional products
- 5-course dinner with a menu of your choice
- **Excelsior inclusive** Winter 2011/12 (see page 14)

18 March through 9 April 2012

Price per person	5 nights no ski pass	5 nights with 4-day ski pass	7 nights no ski pass	7 nights with 6-day ski pass
	CHF	CHF	CHF	CHF
Economy East/West	765	983	1015	1299
Comfort South	875	1039	1162	1446
Deluxe South	945	1163	1253	1537
Discount on hiking pass		-120		-167

Children

in parents' room

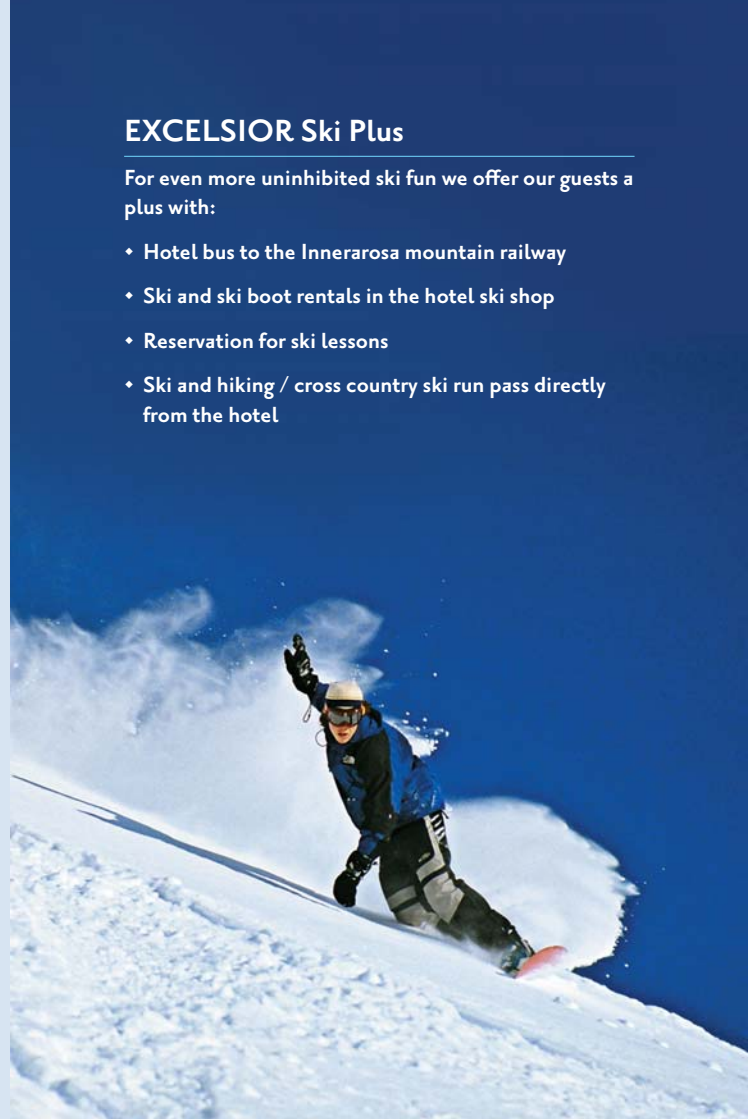
Born 2007 or later	free	free	free	
2000 – 2006	450	523	630	725
1996 – 1999	525	720	800	989
in own room	612	751	812	992

Euro: CHF conversion according to daily exchange rate, minimum 1.20 CHF / euro.

EXCELSIOR Ski Plus

For even more uninhibited ski fun we offer our guests a plus with:

- ♦ Hotel bus to the Innerarosa mountain railway
- ♦ Ski and ski boot rentals in the hotel ski shop
- ♦ Reservation for ski lessons
- ♦ Ski and hiking / cross country ski run pass directly from the hotel





Arosa lies at the end of the wild and romantic valley between Chur and Arosa at an altitude of 1800 m – which is even more beautiful above the fog! Idyllic and free from through traffic, **Arosa always has snow and lots of sun.**

Every season is like a family gathering for hikers, skiers and snowboarders. **70 km of ski slopes** from blue to black are just beyond our door - and are easy to reach via the 13 lifts and railways.

Cross country skiers have three different routes with a total of 30 km to choose from and can reach all of the huts in the ski region via 60 km of marked **winter hiking trails**. An insider tip is **snowshoe hiking** – the “quiet” winter pleasure. **Sledging** is wintertime fun for not only the little ones on our three courses – the “Prätschli-Obersee” is even illuminated.



Arosa has pure nature and total winter fun! No matter how you get through our breathtaking mountain world, you'll be touched in mind, body and soul - which makes winter holidays here so very special.

For extreme skiers there are freeride hillsides as well as a fun park. For athletes who prefer the ice, Arosa offers several courses for ice skating, curling and ice stock sport.

The newly reopened ice hall in Arosa with the new seminar and event centre is also worth a visit.



Arosa CALENDAR 2011 - 2012

DECEMBER 2011

- 03.12. – 04.12.2011 **Curling: Elimination round for the SM Open Air**
 08.12. – 18.12.2011 **Arosa Humour Festival**
 15.12. – 18.12.2011 **Curling: 6th Valsana Christmas Tournament**
 20.12. – 21.12.2011 **Snow sport: FIS women's three slope race**
 26.12.2011 **Choir concert with the Gospeltrain Felsberg**

JANUARY 2012

- 03.01.2012 **New Year's Concert – Chamber Philharmonic Graubünden**
 07.01.2012 **8th Swiss Snow Walk & Run**
 08.01. – 15.01.2012 **8th Arosa Gay Ski Week**
 14.01.2012 **Free Ski & Snowboard: ChillandDestroy - Tourstop**
 14.01.2012 **Ice hockey: EHC Arosa Fanclubs GR Tournament**
 15.01.2012 **Horse races on the snow**
 19.01. – 21.01.2012 **Winter shooting for pistols and firearms**
 22.01.2012 **Horse races on the snow**
 26.01. – 27.01.2012 **Arosa IceSnowFootball**

FEBRUARY 2012

- 01.02.2012 **Arose Snow Show with Fireworks**
 04.02. – 05.02.2012 **21st Arosa Winter Golf Tournament**
 05.02. – 11.02.2012 **Alpine Balloon Week**
 15.02.2012 **Arose Snow Show with Fireworks**
 22.02.2012 **Arose Snow Show with Fireworks**

MARCH 2012

- 03.03. – 04.03.2012 **Figure skating: Open Arose Championship**
 10.03. – 11.03.2012 **Ice hockey: Piccolo Tournament for the "Hansi Cup"**
 13.03. – 14.03.2012 **5th Ambühl Invitational**
 16.03. – 18.03.2012 **Curling 21st Arosa Sunna Cup**
 17.03.2012 **Snow sport: SSSA Junior Master Ski Races**
 22.03. – 24.03.2012 **Arosa Doctor's Congress**
 24.03. – 31.03.2012 **Arosa Music Festival**
 24.03. – 25.03.2012 **SNOWstar Tourstop**
 28.03.2012 **Ski: Bündner Bergbahnen Championships**

APRIL 2012

- 30.03. – 01.04.2012 **Snow sport: 1st Arosa CEO Olympiade**
 31.03.2012 **Snow sport: 7th Mungga Trophy**
 01.04.2012 **Snow sport: Rivella Family Contest**
 05.04. – 09.04.2012 **Free ski: Elias Ambühl Camp (prov.)**
 06.04.2012 **Ice hockey: National game SUI - FIN**
 07.04. – 08.04.2012 **Curling: CC Arose Open Club Championship**
 14.04. – 15.04.2012 **Ice hockey: EHC Arosa Grümpel Tournament**
 14.04. – 15.04.2012 **12th Höchster Guggentreff**



SPORT & RELAXATION

After the first day of skiing, you'll quickly notice – skiing is physically challenging! A few hours of relaxation in our wellness oasis will do you good: Professional hands will massage away those tight muscle bundles.

Round off your personal feel-good programme with a good sweat in the Finnish sauna or take it easy on your circulatory system in the bio-sauna and steam bath at a gentle 40-60°C. Ethereal oils work their way deep into your psyche.

Hot and cold water in the Kneipp pools stimulate blood flow, strengthen the heart and circulation and help prevent colds. You can also pamper your muscles and joints in the spa pool with massaging jets.

Pure relaxation!



Massages

		CHF
Full body massage	50 Min.	98
Partial body massage	20 Min.	60
Back special	50 Min.	98
Head massage	20 Min.	60

Massage Highlights

		CHF
Foot reflexology	50 Min.	98
Foot reflexology	80 Min.	150
La Stone	90 Min.	150
La Stone	120 Min.	195
Herbal stamp massage	60 Min.	100
Aromatic oil	50 Min.	105
Aromatic oil	80 Min.	160

Alpienne Massage

		CHF
Arnica Sport Massage	50 Min.	105
Marmot Vital	50 Min.	105
St. John's Wort Balance	50 Min.	105

We offer numerous **treatments and packages** to ensure that you have a full day of relaxation and rejuvenation.



FINESSE



Finesse – that fine feeling: As soon as you enter our modern “**Montanara**” restaurant, you’ll encounter the elegance of the colour palette, just as radiant by night with atmospheric lighting as by day, when the sun shines warmly on the white tablecloths.

Breakfast with regional specialities is a real pleasure. You’ll be able to enjoy a wonderful view of the Arosa mountains, which beckon for a new day of adventure. You can finish off your holiday evenings casually with a **five-course menu of your choice** or enjoy one of our popular **themed buffets**. Our kitchen team uses fresh and high-quality ingredients daily. Here you’ll find culinary creations with finesse.



After an athletic outing, in the afternoons we serve **tea from the samovar** and homemade breads!

Completely different, but just as nice is the atmosphere in our rustic and cosy **“Bünder Arvenstübli”**. The Arve (Swiss stone pine) is a typical tree found in the Alpine region, which gives off a fine wood aroma in this comfortable and romantic room. À la carte dishes and Swiss specialities will delight the palate, such as our Fondue Chinoise and much more – you mustn't miss it! We credit our half-board guests with 25 CHF per adult.

Linger in the warm colours of our **Salon**, perhaps for a little reading – there's plenty in our library. The game room for youngsters is directly adjacent, and the seminar room is not only designed for seminars for up to 20 people, but also invites guests for a round of billiards. You can complete your evening at precisely 1,822 m above sea level at **“Bar 1822”** and round off your day with some piano music.



Our rooms and suites were designed as comfortable refuges for recreation, private spaces to withdraw that are more than just a bedroom: enjoy sunbathing or a quiet moment with splendid panorama of the white mountain scenery.



EXCELSIOR

inclusive Winter 2011/2012

- Room with bath/shower
- TV/Radio, hair dryer, safe,
- Direct-dial telephone at Swisscom
Fixnet prices
- **Minibar with free beverages**
- Bathrobe and slippers
- Breakfast buffet with regional specialities
- 5-course dinner with a menu of your choice
or our themed buffets
- Afternoon tea in the salon
- Library and current newspapers in the salon
- Ski boot room with boot cleaning machine
- Children's playroom (unsupervised)
- Baby beds, high chairs
- Billiard table
- Indoor pool and wellness centre
(two saunas, steam bath, Kneipp pools)
- Internet corner (free) in the lobby
- Outdoor parking (subject to availability)
- Transfer to and from the Arosa train station
- Hotel bus to the Innerarosa
mountain railways
- Service, taxes and VAT

WINTER DAILY PRICES · 8 December 2011 through 9 April 2012

Price per person and night Room / half-board		Season A 8.12. – 25.12.2011 18.3. – 9.4.2012	Season B 7.1. – 10.2.2012 3.3. – 17.3. 2012	Season C 11.2. – 2.3. 2011	Festtage 26.12.2011 – 6.1.2012
		CHF	CHF	CHF	CHF
Economy single room East	14 - 16 m ²	170	200	215	255
Economy double room West	20 - 23 m ²	170	200	215	255
Comfort double room South	22 - 25 m ²	195	225	240	280
Deluxe single room South	20 - 25 m ²	195	225	240	280
Deluxe double room South	25 - 29 m ²	210	240	260	285
Junior suite South	32 m ²	240	270	285	330
Panorama suite South	35 - 38 m ²	270	300	315	355

Children in parents' room

(at least one adult)

Born 2007 or later	free	free	free	free
2000 – 2006	100	100	100	130
1996 – 1999	125	125	125	160
Children in own room	-20%	-20%	-20%	-20%

Discount

for dinners not taken	25	25	25	25
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Surcharges

Weekend surcharge Fri and Sat	20	20	20	20
Dog (without food) per day	30	30	30	30
Garage (valet parking)	35	35	35	35
Double room for single occupant	+ 75	+ 75	+ 75	+ 75

Euro: CHF conversion according to daily exchange rate, minimum 1.20 CHF / euro.

HOTEL
EXCELSIOR
★★★★
Arosa



AROSA SUMMER SEASON:

You can find our current
summer openings for 2012 at:
www.hotel-excelsior.ch

With fresh green and blossoming
Alpine vegetation, combined with
breathtaking mountain scenery and
lots of fun!
Plan now for your summer holidays!

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centrally located near the main train station,
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The elegant ★★★ Design-Hotel.



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